



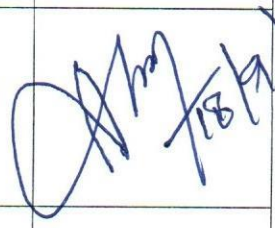
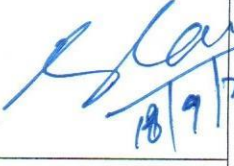

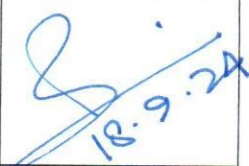
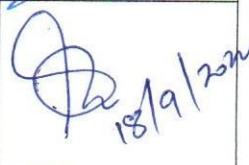
Sindh Education Foundation
Government of Sindh

ATTENDANCE SLIP FOR FINANCIAL BID OPENING MEETING
FOR THE TENDER FOR "VEHICLE TRACKING SERVICES FOR 5
YEARS SEF/NP/24-25/01".


Date & Time:

18th September, 2024 & 11:30 am.

PROCUREMENT COMMITTEE AND TECHNICAL CO-OPTED MEMBERS

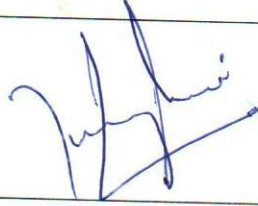
S.No.	NAME OF OFFICERS	DESIGNATION	AUTHORITY	SIGNATURE
i.	Mr. Altaf Azad Ali	Director FA&A-SEF, Government of Sindh.	Chairperson P. C- SEF.	
ii.	Mr. Shahnawaz Ali Khan	Deputy Director, Procurement SEF, Government of Sindh.	Secretary P.C-SEF.	
iii.	Mr. Mashoq Ali	Section Officer (O&M-II), SGA&CD, Government of Sindh.	Member P. C- SEF.	
iv.	Mr. Ashfaq Hussain Meerani	Assistant Director GA&C- SEF Government of Sindh	Technical Coopted Member SEF / End User.	
v.	Ms. Bahar Zehra	Officer, GA&C- SEF Government of Sindh	Technical Coopted Member SEF.	

The following bidders participated in the tender.

S. No.	NAME OF FIRMS/ COMPANIES/ ORGANIZATIONS	ATTENDED BY (Name & Designation)	CONTACT NO/ EMAIL	SIGNATURES
1	ELECTRONIC SAFETY & SECURITY PVT LTD.	OWAIS CHANI	0345-2656642	
2				
3				
4				
5				
6				
7				

Handwritten note: 18/9/2024

Loudly announced bid information of the bidders:

S. NO.	NAME OF FIRMS/ COMPANIES/ ORGANIZATIONS	BID VALUE IN PKR.	BID SECURITY IN PKR	BIDDER'S SIGNATURES
1	ESS PL	R. 56,94,000/-	R. 284,700/-	
2				
4				
5				
6			R. New 18/9/24	
7				



MINUTES OF THE PROCUREMENT COMMITTEE (P.C) MEETING HELD ON 18 SEPTEMBER 2024 FOR BID OPENING OF THE TENDER FOR “VEHICLE TRACKING SERVICES FOR 5 YEARS. SEF/NP/24-25/01” TENDER NO. SEF/NP/24-25/01.

1. INTRODUCTION:

The tender bid opening meeting for the tender “Vehicle Tracking Services for 5 years. SEF/NP/24-25/01, Tender No. SEF/NP/23-24/08” held on 18 September 2024, 11:30 am at Sindh Education Foundation Office (First Floor NICL Building, Survey No. 183/4, Abbasi Shaheed Road, Cantonment Karachi, Sindh, Pakistan). The following Procurement Committee (P.C) and Technical Coopted members participated in the meeting.

2. FOLLOWING P.C SEF AND TECHNICAL COOPTED MEMBERS PARTICIPATED IN THE MEETING:

- 2.1 Mr. Altaf Azad Ali, Director of Finance Audit & Accounts, SEF, Government of Sindh (Chairperson P. C-SEF).
- 2.2 Mr. Shahnawaz Ali Khan, Deputy Director Procurement (GA&CD), SEF Government of Sindh (Secretary P. C-SEF).
- 2.3 Mr. Mashoque Ali, Section Officer-II (O&M), Representative from SGA&CD Government of Sindh (Member).
- 2.4 Ms. Ashfaq Hussain Mirrani, Assistant Director GA&C-SEF Government of Sindh. (Technical Coopted Member/End-user).

3. BID OPENING OF TENDER FOR VEHICLE TRACKING SERVICES FOR 5 YEARS. SEF/NP/24-25/01”.

3.1 The Chairperson P.C-SEF welcomed the participants and requested Secretary P.C-SEF to commence the meeting in the name of Almighty Allah. The Secretary P.C SEF briefed the details of agenda to be discussed in the meeting. The Chairperson P.C-SEF welcomed the participants and the bidder for the bid opening meeting. The financial proposal of the bidder was opened in accordance with **Rule 46 (1) of SPP Rules 2010 (Latest) (Single Stage One Envelope procedure)** before the Procurement Committee-SEF.

3.2 The P.C SEF found that only one bidder namely M/s. M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL) has submitted the E-bid on EPADS. It



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was discussed during the meeting to either opt the Rule 48 of SPP Rules 2010 and accept the single bid or to cancel the bid and recommend for retender.

4. DISCUSSION AND RECOMMENDATIONS OF THE PROCUREMENT COMMITTEE SEF.

- 4.1 The Procurement Committee reviewed the previously awarded contracts for similar nature of services for the periods 2019-20, 2020-21, 2021-22, 2022-23, and 2023-24, where the rate was PKR 8,800 per unit. In comparison, the bid submitted by M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL) was PKR 7,800 per unit, which is PKR 1,000 lower than the rate of the last awarded contract, despite current market inflation.
- 4.2 Additionally, the financial estimate for five years of vehicle tracking services was PKR 10 million, whereas the bid amount submitted by M/s. ESSPL amounted to PKR 5,694,000/-; that is also lower than the estimated amount of the tender.
- 4.3 During the discussion, the P.C SEF emphasized that M/s. ESSPL is an existing vendor providing tracking services and has already installed tracking devices in most of SEF's vehicles. This has lowered the installation costs for vehicles deployed across Sindh compared to the costs of engaging a new vendor. The Secretary of P.C SEF further explained that this might be the reason only a single bid was received, as other bidders may not have had this cost advantage. The Secretary of P.C SEF also mentioned that although the tender was published in three widely circulated newspapers (Dawn, Ibrat and Jang), whereas, the procurement unit-SEF had also emailed the advertisement to 12 other potential market bidders and uploaded tender advertisement in LinkedIn, still only one bid was submitted.
- 4.4 In light of the above facts, the P.C SEF recommended to invoke the SPP Rule 48 and the Procurement Unit-SEF complete the initial evaluation of M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL) and submit the results to P.C SEF for further review and recommendations.

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PROCUREMENT COMMITTEE-SEF AND
TECHNICAL COOPTED MEMBER.

Sign: _____

Mr. Ashfaq Hussain Mirani
Assistant Director GA&C-SEF,
Govt. of Sindh

Sign: _____

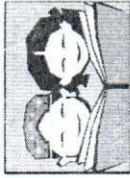
Mr. Mashoq Ali
Section Officer (O&M-II), SGA&CD,
Government of Sindh.
Member P. C- SEF.

Sign: _____

Mr. Shahnawaz Ali Khan
Deputy Director, Procurement
(GA&CD), SEF Government of Sindh.
Secretary P. C-SEF.

Sign: _____

Mr. Altaf Azad Ali
Director FA&A-SEF Government of
Sindh, Chairperson P. C-SEF.






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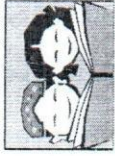
Government of Sindh

ELIGIBILITY CRITERIA EVALUATION FOR 5 YEARS VEHICLE TRACKING SERVICES.

ITB No. SEF/NP/24-25/01

Tender Opening Date: 18 September, 2024

S. No.	Qualification Requirements/ Eligibility Criteria	M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL)
1	Minimum 5 Years' experience vehicle tracking services. Purchase orders/ work orders/ completion certificate is required having accumulated financial worth of 30 million or above.	YES
2	Minimum turnover of Rs. 40 million or above per annum required in the last 3 years. Evidence documents required: • Last three years Audit Report / Any relevant Authentic Document.	YES
3	List of litigation related with the work with the clients (if any) and Affidavit @ Rs 200/ stamp/bond paper that the firm has never been blacklisted by Government or any other Organization duly attested/ verified from notary public.	YES
4	Have the registration with the relevant or sales tax department of the Government of Pakistan or the Government of Sindh. Copy of the following evidence documents are required: • NTN Certificate. • Sales/Services Tax Registration Certification.	YES YES
Eligibility Criteria Qualification Status		Qualified
Note: Only single bidder have participated in the tender i.e M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL). The Procurement Committee found that M/s. ESSPL has qualified in all the eligibility criteria requirements. Further, the P.C SEF recommended to invoke Rule 48 of SPP Rules 2010 (Amended up to date).		
COOPTED MEMBERS		
<div>Sign:  Mr. Ashfaq Hussain Mirani Assistant Director GA&C-SEF, Govt. of Sindh</div> <div>Sign:  Mr. Maschoque Ali Section Officer-II (O&M) BS-17 External Member, SGA&CD Govt. of Sindh</div> <div>Sign:  Mr. Altaf Azad Ali Director FA&A, SEF Chairman P.C SEF Govt. of Sindh</div>		
MEMBERS OF PROCUREMENT COMMITTEE (SEF)		



Sindh Education Foundation

Government of Sindh

ELIGIBILITY CRITERIA EVALUATION FOR 5 YEARS VEHICLE TRACKING SERVICES.

ITB No. SEF/NP/24-25/01.

Tender Opening Date: 18 September, 2024

Descriptions	Service Period	Quantity of vehicle	M/s. ESSPL		Comparison with last awarded contract in compliance of Rule 48 of SPP Rules 2010 (Amended up to date)
			Annual Unit price	Total Amount in PKR (All inclusive)	
Hiring of Company For 5 Years Vehicle Tracking Services.	2024-25	146	7,800	1,138,800	8,800
	2025-26		7,800	1,138,800	8,800
	2026-27		7,800	1,138,800	8,800
	2027-28		7,800	1,138,800	8,800
	2028-29		7,800	1,138,800	8,800
Total all inclusive			5,694,000		

Note:

Only one bidder has participated in the tender; therefore, the SPP Rule-48 was invoked to compare the bidders rate with the last awarded contract.

Further, it was found that M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD (ESSPL) has submitted the advantageous bid in terms of the per unit rate quoted for the comparison with the last awarded contract having the difference of PKR. 1000 per unit. Whereas, the financial estimate for five years of vehicle tracking services was PKR 10 million, whereas the bid amount submitted by M/s. ESSPL amounted to PKR 5,694,000/-; that is also lower than the estimated amount of the tender. Hence, the P.C SEF has recommended to award the contract to M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL).

COOPTED MEMBERS

Sign:

Mr. Ashfaq Hussain Mirani
Assistant Director GA&C-SEF,
Govt. of Sindh

Sign:

Mr. Shalmawaz Ali Khan
Deputy Director, Procurement
Secretary P.C SEF
Govt. of Sindh

Sign:

Mr. Mashoq Ali
Section Officer-II (O&M) BS-17
External Member, SGA&CD
Govt. of Sindh

MEMBERS OF PROCUREMENT COMMITTEE (SEF)

Sign:

Mr. Altaf Azad Ali
Director FA&A, SEF
Chairman P.C SEF
Govt. of Sindh



Sindh Education Foundation

Government of Sindh



Bid Evaluation Report

1. Name of Procuring Agency: SINDH EDUCATION FOUNDATION (GOVT. OF SINDH)
2. Tender Reference No: SEF/NP/24-25/01.
3. Tender Description/Name of work/item: VEHICLE TRACKING SERVICES FOR FIVE YEARS.
4. Method of Procurement: SINGLE STAGE ONE ENVELOPE PROCEDURE.
5. Tender Published: SPPRA NIT ID (EPADS-S-240930398.
in Print & Electronic Media (SPPRA NIT ID with dates)
in Dawn (25.08.2024), DAWN (25.08.2024), Jang (25.08.2024)
6. Total Bid documents Sold: **ONE (1).**
7. Total Bids Received: **ONE (1).**
8. Bid Opening date: **18 September, 2024.**

S No	Name of Firm or Bidder	Total Bid, Cost offered by the Bidder in PKR	Ranking in terms of cost in PKR	Comparison with Estimated cost in PKR	Reasons for acceptance/rejection	Remarks
0	1	2	4	5	6	7
	M/s. ELECTRONIC SAFETY & SECURITY (PVT.) LTD. (ESSPL)	2024-25 1,138,800/- 2025-26 1,138,800/- 2026-27 1,138,800/- 2027-28 1,138,800/- 2028-29 1,138,800/- Total 5,694,000/-	1st	10 million	SPP Rule 48 complied as the single bidder participated and found Most Advantageous Bidder (Financial comparative attached)	Accepted

MEMBERS OF PROCUREMENT COMMITTEE (SEF)

Sign:

Mr. Shahnawaz Ali Khan
Deputy Director, Procurement
Secretary P.C SEF
Govt. of Sindh

Sign:

Mr. Mashoq Ali
Section Officer-II (O&M) BS-17
External Member, SGA&CD
Govt. of Sindh

Sign:

Mr. Altaf Azad Ali
Director FA&A, SEF
Chairman P.C SEF
Govt. of Sindh



Name of Bidder: Electronic Safety & Security (PVT) LTD

IFB Number: SEF/NP/24-25/01

1 Item	2 Description	3 Country of origin	4 Quantity (15% +/-)	5 Unit price DDP named place	6 Total DDP per item	7 Unit price of Delivered duty paid (DDP) to final destination plus price of other incidental services if required ³
1	Vehicle Tracking Services for the year 2024-25 (as per Technical Specifications)		146	PKR 7,800	PKR 1,138,800	PKR 1,138,800
2	Vehicle Tracking Services for the year 2025-26 (as per Technical Specifications)		146	PKR 7,800	PKR 1,138,800	PKR 1,138,800
3	Vehicle Tracking Services for the year 2026-27 (as per Technical Specifications)		146	PKR 7,800	PKR 1,138,800	PKR 1,138,800
4	Vehicle Tracking Services for the year 2027-28 (as per Technical Specifications)		146	PKR 7,800	PKR 1,138,800	PKR 1,138,800
5	Vehicle Tracking Services for the year 2028-29 (as per Technical Specifications)		146	PKR 7,800	PKR 1,138,800	PKR 1,138,800
	Total					PKR 5,694,000

Signature of Bidder

Suit No. 201, 2nd Floor, Kawish Crown DACHS, Shahrah-e-Faisal, Karachi-Pakistan.
Contact: 021-34330887-8 Fax: 021-34330889 www.esspl.com.pk Email: info@esspl.com.pk